

## ACCOMMODATIONS

Please arrange accommodations at one of the following locations before Monday, September 9th.

**Quality Inn:** (519) 537-5586\*

Price includes a full buffet breakfast. Mention 'Progressive Dairy Operators' to receive a special PDO rate of \$159.99.

**Super 8:** (519) 421-4588

**Holiday Inn:** (519) 539-9828

**Best Western:** (519) 537-2320

## QUESTIONS?

- Visit [pdo-ontario.ca](http://pdo-ontario.ca)
- Call (519) 421-2074 or (519) 515-9956
- Email [admin@pdo-ontario.ca](mailto:admin@pdo-ontario.ca)

\* The Quality Inn is located at 580 Bruin Blvd, Woodstock, ON (exit 232, Hwy 401 & Hwy 59 N).



PDO is a volunteer, not-for-profit organization dedicated to introducing innovative dairy technology and contributing a progressive commercial viewpoint to industry dialogue. For more information about PDO, please contact:

**Nicole Perkins**

Executive Coordinator

Tel (519) 515-9956

Fax (519) 265-0684

[admin@pdo-ontario.ca](mailto:admin@pdo-ontario.ca)

## REGISTRATION (3 OPTIONS)

### 1) MAIL

Mail registration form and cheque (payable to Progressive Dairy Operators) before September 3rd to:

**PDO**

**c/o Nicole Perkins**

**16 Blue Forest Crescent, Guelph, ON N1E 0P2**

### 2) FAX\*

Scan/fax form with Visa or Mastercard payment to [admin@pdo-ontario.ca](mailto:admin@pdo-ontario.ca) before September 3rd.

### 3) ONLINE

Register online securely at [pdo-ontario.ca](http://pdo-ontario.ca)

**Name(s) of Participants:**

1. \_\_\_\_\_
2. \_\_\_\_\_

**Business/Farm Name:**

\_\_\_\_\_

**Mailing Address:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Phone:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**PRICE PER PERSON** (Includes HST)

Thursday Buffet Dinner & Program (\$35) \_\_\_\_\_

Friday Bus Tour (includes lunch) (\$75) \_\_\_\_\_

**Non-PDO Members ADD 10%** \_\_\_\_\_

**TOTAL** \_\_\_\_\_

\* If paying by credit card, please provide:

Card Number: \_\_\_\_\_

Expiry Date: \_\_\_\_\_

Signature: \_\_\_\_\_



**FARM SHOW  
BRUNCH,  
BANQUET &  
FARM TOUR**

**SEPTEMBER 12 & 13 2019**

WOODSTOCK, ONTARIO

## THURSDAY, SEPTEMBER 12

Please note that PDO members will receive their tickets in our August mailing.

### Brunch (Outdoor Farm Show)

Brunch begins at 8:30 a.m. in the Special Events Tent located north of the 'Ducks Unlimited Wetland Farm Pond' in the Canadian Energy Expo.

### THANK YOU TO OUR BRUNCH SPONSORS!

Blythe Brae Farms; Pioneer; FCC; Grandview Concrete Grooving; Ontario Dairy Farmer; Kemin Canada; Grand Valley Fortifiers

### Evening Banquet (Craigowan Golf Course, 595838 HWY 59 N, Woodstock)

Happy Hour (cash bar): 5:30 p.m.

Buffet Dinner: 6:30 p.m.

Guest Speaker: 8:00 p.m.



### GUEST SPEAKER: JIM HARRIS

*Business for Success in This New Era*

*Jim Harris is one of North America's foremost management consultants, authors and thinkers on disruptive innovation, change and leadership. His presentations and consulting work have helped companies anticipate change and adjust to and stay ahead of emerging market trends.*

BUFFET DINNER  
SPONSORED BY 

### FARM BUS TOUR SPONSORS



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## FRIDAY, SEPTEMBER 13

### FARM BUS TOUR

The tour bus departs from the lower parking lot of the Quality Inn at 7:45 a.m. sharp.

### Velrob Farms Ltd.

Steve & Carol Veldman & Family, Embro

Velrob Farms Ltd. completed construction on the new Lely robotic milking barn in March 2019 and are currently milking 75 cows with room to expand. Velrob Farms is focused on creating dairy in an energy efficient way. The Veldman's use a milk pre-cooler, LED lights to increase energy efficiency. The farm uses a milk pre-cooler system which result in a 50% increase in plate cooler efficiency without a compromise in milk quality. Velrob Farms' use dried manure solid bedding processed through GEA XPress roller press with ValMetal automated bedding delivery system to reduce labour associated with bedding. Their management goal is to improve farm labour efficiency so that it only requires one operator and to be the most energy efficient robot dairy farm in Ontario.

### Hogendoorn Dairy

Kees Hogendoorn & Family, Baden

#### Milking system

Hogendoorn Dairy are currently milking 480 cows with the goal to automate the dairy as much as possible. The herd is milked in a 60-stall rotary parlour which features AfiLab and milks 300 cows an hour utilizing 3 employees each milking. The rotary parlour utilizes a Green Source Automation RotaryMATE EXPS Prepping Robot that provides sanitation and stimulates milk let-down prior to manual milking.

#### Calf Rearing

Calves are fed with automated feeders with one set-up with individual pens on a VARIO automated CalfRail feeding system. The CalfRail system allows for age-appropriate portions, records feeding

information and can programmed for multiple feedings per day. The other barn is set up with an VARIO automated group pen feeders featuring HygieneBox by Forster-Technik. HygieneBox allows calves to engage in natural teat nudging behaviour and features automated pump hose cleaning. Activity sensors support detection of early illness.

#### Manure Handling

The farm utilizes a sand separating system which includes the Daritech OneShot sand separator. This system rinses and cleans sand to be reused as bedding. After one day of drying the sand is suitable for bedding. The system also includes Daritech DT360 to separate solids and liquid manure. The separated liquid is sent to storage flush towers and the solids are moved to long-term storage.

#### Automated Feed Mill

Hogendoorn Dairy has an automated feed kitchen that allows them to buy commodities in bulk and schedule the times that batches are made. Labour savings is a key driver behind automating the feed kitchen and features feed pushers in all barns for added savings. They deliver feed by a Leader EcoModer 330 self-propelled TMR Mixer which allows them to complete their feeding 1.5 to 2 hours a day.

### Stonecreek Farms

Steenbeek Family, Woodham

Stonecreek Farm recently built a wide-body cross ventilated barn which was completed in early 2019. The barn features a 50 stall external GEA ATR Performer rotary and are currently milking 580 cows 3 times a day. Average production for the farm is 38L per cow. The barn is a 12 row head-to-head with 900 deep bedded stalls. Stonecreek Farms is currently using composted manure solids for bedding which is processed by a Daritech 8-40 BeddingMaster. Stonecreek Farms employs Canadian as well as Filipino workers on the farm. Gerard, Lennert and Jordan believe that teaching these employees well is a crucial part of their success and that their employee's drive to succeed is important.